



**Residential, commercial and
industrial service and maintenance**



About us

Knowledge and expertise we're happy to share

Our exponential growth is a testament to over 15 years of continued excellence and unparalleled service.

Established in 2004, Air Conditioning Guys (ACG) has fast become an industry leader in the supply, installation, service and maintenance of air conditioning systems.

Unlike other air conditioning companies, we provide a 360-degree approach to our work, offering complete services across vertical and horizontal supply chains, including the supply, installation and maintenance of air conditioning systems for a variety of client types and project sizes.

We are a proud family-operated company who have expanded rapidly in NSW, with an extensive team of over 100 in-house professionals, all of which are qualified and accredited in the trade.



15 years of continued growth and success

At ACG, we have put our experienced team to great use and have become catalysts for quality in the industry. By remaining committed to superiority, our capabilities have labeled us as leaders and innovators in the air conditioning industry. Our capabilities include, but are not limited to, providing industrial refrigeration, air conditioning systems, heat transfer equipment, maintenance, and more.

Delivering nothing less than high quality, our qualified and professional technicians dedicate themselves daily to providing a tailored approach to every client, with the appropriate support and guidance.

We are a trusted partner and supplier of industry-leading brands, stocking a variety of different styles directly from Australia's most successful companies including Daikin, Fujitsu, Samsung, ActronAir, Mitsubishi Electric, Hitachi and more.

With over 25,000 completed projects, an average project value over 1 million dollars, a board of directors, 15 back office staff including estimators, project managers, senior construction managers and over 100 onsite tradesman and technicians, we can proudly say we exceed our customers' expectations by finding and implementing the right long term, sustainable solutions for your project.

Our portfolio of clients extends across residential, commercial and industrial sectors. Our services are spread across a diverse scope of industries, meaning we know how to help Australia's homes and most successful businesses thrive.

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Locations across NSW

100+

Employed inhouse technicians

30+

Service vehicles across NSW

1500m²

Warehouse located in Sydney

6000+

Air conditioning installations annually

10+

Specialist brands across our network

2000+

Mechanical ventilation technicians



About us

A philosophy of family builds a climate of trust

A product of family, ACG places integrity as the cornerstone of our management ethos resulting in the constant improvement of every facet of our business.

As a business, we aim to deliver unsurpassed quality services across NSW, guided by a three-tier philosophy that will allow the company to successfully face adversity and meet the challenges of the building industry.

In addition to this, we are devoted to ensuring transparency among all stakeholders, both internal and external, while simultaneously encouraging openness and fairness, without compromising customer satisfaction in any way.

Our Beliefs

- Passion drives our commitment
- Trust upholds our reputation
- We have a responsibility to the community

Our Values

- Customer satisfaction through continued excellence
- Professionalism through our expert ability
- Integrity through openness and honesty

Our Outlook

- Our proactive approach reflects shifts in consumer trends and business environments
- Smart, realistic and concrete action plans are invaluable
- Practicing and implementing sustainability is uncompromising

Our mission is to continuously provide a tailored approach to clients through maintaining unparalleled professionalism, integrity, honesty and transparency while simultaneously providing air quality, second to none.

Our vision and our mission

Integrity

The customer is the key to our success. We are outward focused and quick to adapt and we avoid creating unnecessary bureaucratic systems and internal blocks.

Honesty

We are committed to excellence in everything we do. Good enough is never good enough we aim to deliver the best possible overall solution for the available budget.

Transparency

We are adaptable to change and embrace the future. Always looking to deliver the latest technology and innovative practices, never set in our ways and we avoid default solutions.

Our vision
is to continue to lead the air conditioning industry as well as uphold the highest calibre of genuine quality, innovation and service through focus, drive and consistency in efforts.

We're here for the long haul



Our team is your team

Danny Azzi

Managing
Director

Danny founded ACG and exercises his years of experience in the air conditioning industry to analyse, develop and execute business strategies for the company.

His decision-making role includes preparing and implementing business plans with diligence while simultaneously managing ACG's overarching operational activities.

Danny's role is crucial in facilitating achievement, implementing strategy, creating an appropriate corporate culture and promoting success for ACG in the industry.

Raffi Zakarian

Director
Commercial Division

With over 17 years of experience in the building and construction industry, Raffi oversees and manages the commercial sector of ACG.

He uses his managerial expertise to lead ACG through the commercial landscape and works towards maintaining a consistent trajectory of exponential growth.

Through networking and building positive relationships with all stakeholders, Raffi promises growth for ACG in a continually shifting market.

Steven Azzi

Director
Residential Division

Steven's experience extends across leadership and management, equipping him with the appropriate skills to oversee the residential division of ACG.

Responsible for the oversight and control of all of our residential projects, Steven assists in the planning, organising, and allocation of resources, while ensuring the smooth operations of the company's residential projects.

With a strong focus on a customer-centric approach, Steven is dedicated to maintaining strong partnerships and is committed to total customer satisfaction.

Andrew Kassis

Director Service and
Maintenance Division

Andrew has over a decade of experience in the industry and oversees the Service and Maintenance departments of ACG.

His expertise allows for the efficient day-to-day running of the Service and Maintenance Division, particularly after-sales care.

Andrew also focuses on the certification and training aspect of our technicians, ensuring that a high level of workmanship is maintained, while skills are continuously developed.

Wade Azzi

Director
Split-System Division

Wade utilises his years of experience to assist in facilitating the success of residential split-system installations, one of ACG's most popular products for residential and commercial projects.

He sets the direction of this division and is responsible for the seamlessness of ACG's streamlined supply and installation process. With a particular focus on benefiting the community, Wade ensures the best interests of the company are kept at the forefront of every installation.

Chris Kassis

Chief Operations
Officer

Chris has extensive experience in leadership and operational management, offering ACG the most comprehensive and useful organisational methods. He oversees the company's day-to-day processes by ensuring the back office operates as efficiently as possible while simultaneously implementing end-to-end solutions to any challenges which may arise.

Chris' "team player" attitude has allowed for the company's departments to remain coordinated, contributing to the company's excellent industry reputation. Part of this is managing the growing team, an increasing client pool and extensive network of industry stakeholders.

A tailored approach to every client

Commercial

At ACG, we are experts in providing air conditioning solutions for commercial and industrial systems and mechanical ventilation services. In addition to implementing expert advice, we design our commercial agreements to meet the financial and functional needs of the business, irrespective of the type and size of the company. Equipped to work with tier 1 developers, we collaborate closely with our clients, listening to needs, providing a solution tailored to your project using our extensive knowledge and years of experience.

- Ducted Air Conditioning Systems
- Multi-Split Inverter
- Split System Air Conditioners
- Mechanical Ventilation
- Warranty
- Service and Maintenance

At ACG, our prompt and professional team focus on delivering on-time, every time. Utilising Procore (Development project management system) for all commercial projects, the latest equipment and quality tools, our team of 70 expert technicians assist in ensuring high volume commercial buildings' air is comfortable and clean, while complying with state regulations and standards.

Residential

At ACG, we qualify in providing services for the residential industry for both existing and new homes. With extensive experience, we can understand the complexities of every home. Whether single-storey, double-storey, apartment, town-house or duplex, our team of 25 specialist technicians have the experience and knowledge to provide reliable solutions. Irrespective of structure, we aim to satisfy individual requirements by offering a solution tailored to your situation, meeting both budgetary and functional needs.

- Ducted Air Conditioning Systems
- Multi-Split Inverter Air Conditioners
- Split System Air Conditioners
- Warranty
- Service and Maintenance

Offering a broad range of brands and styles, we are confident that homeowners will find a model that will suit their needs. Helping maintain homes cool during the summer and warm during the winter, at ACG, we have a solution for every need.

Aland Kellyville
Daikin ducted
65 outdoors on the roof
217 units





Scope of services

HVAC servicing

ACG is committed to the long term safe, efficient and reliable operation of your air conditioning system. To meet and, if needed, go beyond contracted obligations.

We currently have 8 Heating, Ventilation and Air Conditioning (HVAC) technicians operating from three Sydney locations offering a 24/7 service to our business, public sector, industrial and large residential customers. We also offer a 7 day extended hours service to our domestic clients.

Servicing over 15,000 systems each year our technicians are the best in the business. Manufacturer trained and certified they regularly update their skills to keep pace with the latest HVAC technology, supported by an equally diligent and skilled back office staff.

Our team is experienced in the management and scheduling of all essential, to code, HVAC maintenance. And its delivered via a fleet of fully equipped ACG service vehicles and our 15,000 square metre warehouse fully stocked with replacement parts and service items for fast turn around of essential work.

In short the Air Conditioning Guys are your 'go to' guys for maintaining almost any HVAC system. That's why we're both Daikin and Samsung authorized warranty agents, and also offer service support for the other major HVAC manufacturers including Haier, LG, Hitachi/ Temperzone and Actron.

Mechanical ventilation servicing

At ACG we place people's health and safety first. We believe its our responsibility to provide the best possible quality, 'to code' mandatory service and maintenance of mechanical ventilation systems. Helping ensure safe, high density residential living across Sydney.

You can depend on us to check, certify and remedy faults to your Mechanical Ventilation System, as well as fire testing and certification. So your system is on, compliant and working in accordance with the Australian Standards AS-1668-1 & 2-2002 and BCA 2008.

We do this with a diligent, no corners cut, fully benchmarked examination that physically tests and compliance checks the following essential items.

- Carpark CO sensors, pressure transducers, supply fans, exhaust fans, jet fans
- CO Controllers
- Common area exhaust air fans and supply air fans
- Relay operations
- Overload protection operations
- Essential service stair pressure system
- Hydrant pump supply and exhaust fans
- All mechanical services switchboards
- Off lobby fresh air fans
- Off garbage exhaust fans
- Off relief air supply
- Off motorised dampers to sub ducts
- Variable speed drive settings

We then report on any faults, defects or code discrepancies and can assist in rapidly drawing up and implementing a fix and repair schedule. So when people depend on you, can depend on us.





Scope of services

Service and maintenance

We encourage the maintenance of air conditioning systems to ensure that they are working as best as possible.

Trust the experts

Our dedicated service specialists thoroughly understand climate control systems inside and out. Their knowledge and expertise allow for fast responses to diagnose issues through suitable solutions.

We also aim to optimise lead times, as well as implement full capabilities across a variety of leading air conditioning brands which minimise breakdowns. In addition to this, we have access to a comprehensive range of spare parts and accessories.

With this, our aim is to try our best to ensure the long-term durability of every air conditioning system we install, keeping airflow smooth for years.

Fast emergency repairs

When you experience an air conditioning breakdown, time is of the essence. ACG Service and Maintenance are just a phone call away, and we operate 24/7 to ensure your problems are solved fast. Experiencing an air conditioning failure is never pleasant, and failures always seem to happen at the most ill-timed moment. Whether it's the peak of summer or the depths of winter, our emergency aircon service technicians will come to you in your time of need.

Scope of services

The importance of maintenance

Air conditioning systems are an investment, and as a home or business owner the last thing you want to be doing is worrying about maintenance or experiencing a complete breakdown. Our maintenance program is for regular servicing of both domestic and commercial air conditioning units.

The first step is to carry out a comprehensive assessment and service of your air conditioning systems. Following this, we can design a customised contract specifically for you. Contracts go for 12 months, and automatically roll over unless we are advised otherwise in advance. You will receive a reminder prior to each scheduled maintenance visit, and your system details will be logged on our database, so we have a record of any issues or repairs which have been carried out.

We maintain healthy air quality by removing dust, allergens, and dirt which also improves the AC system for reliability and energy efficiency. This reduces the likelihood of the system developing faults, or breaking down and keeps operating costs to a minimum while maintaining peak performance.

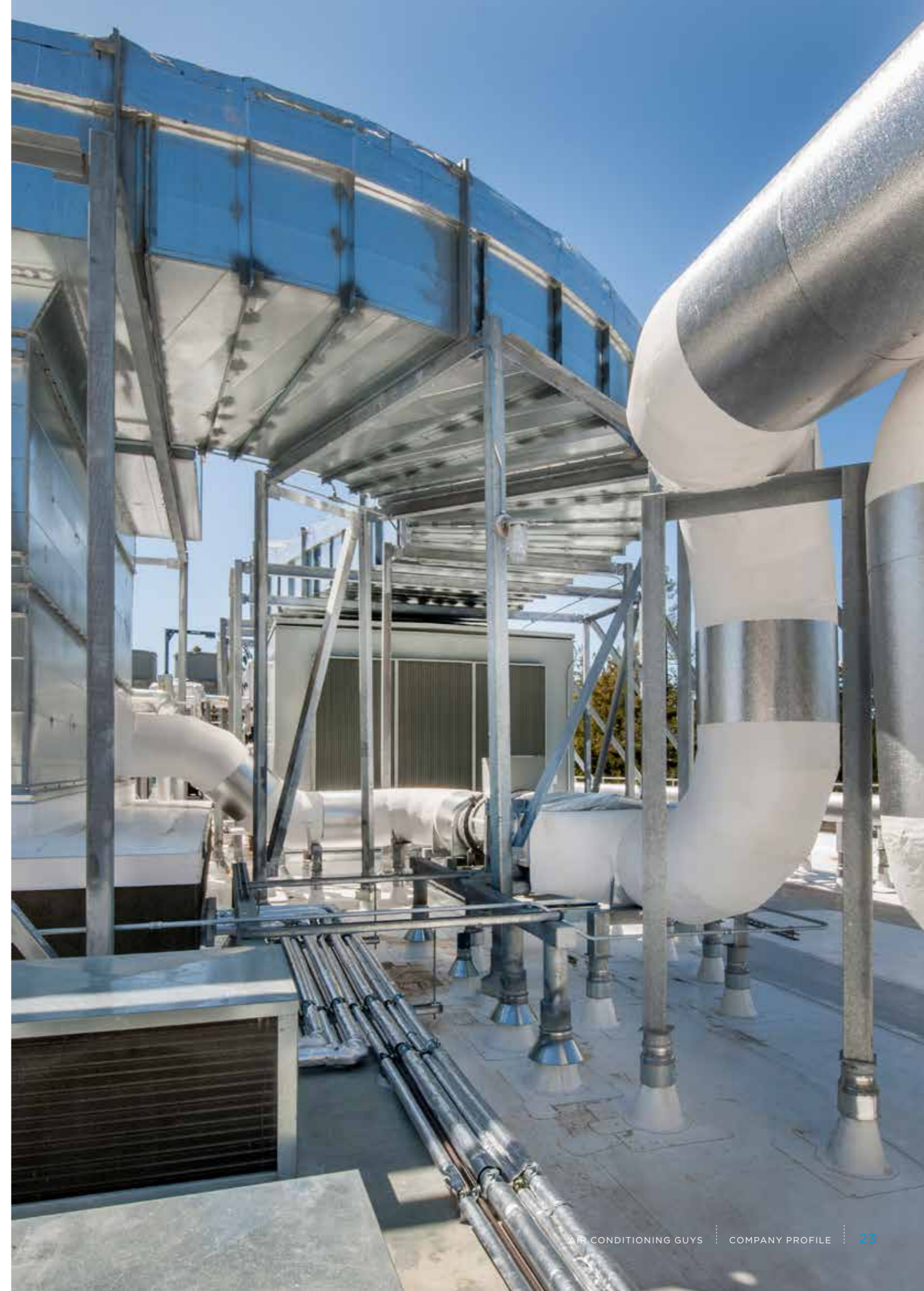
24/7 emergency repairs

The first signs that your air conditioner might be on the way out usually include diminished heating/cooling ability, odd smells and leaking water. It's always best to call in a professional HVAC technician as soon as you notice these signs, as we'll be able to diagnose and rectify the issues before you experience a complete breakdown.

Whether you're a single professional, couple or family unit; we understand that a properly functioning air conditioner is important to your daily life and comfort. Many of us lead busy lives and it can be easy to neglect air conditioning maintenance and servicing requirements, but this can result in premature failure and the need for emergency repairs.

We specialise in the following brands

Air conditioners come in a range of formats and brands, and at ACG Service and Maintenance we have the skills, tools and knowledge necessary to repair them all. We've been providing Sydney home and business owners with fast and reliable split system repairs, RAC repairs (window air conditioning units), ducted repairs and central air conditioning repairs for more than 15 years.



Maintenance checklist for ducted systems

- Check the operation of the different zones and motors
- Check the compressor and condenser fan operation
- Inspect the condition of the condenser coils
- Inspect all electrical components are in good physical condition
- Inspect and clean the outdoor unit
- Check all functions are operating correctly via the controller
- Reset clock if required
- Check the air flow is unrestricted
- Inspect and clean air grilles
- Inspect and clean return air grilles and filters
- Check the gas levels and running pressures are within specification
- Check and clear condensate drains as required
- Check and dust the operation of indoor fan motors
- Check and clean the fan coil fins
- Check the air duct system for leaks and issues



certified company we can perform services in line with manufacturer guidelines without voiding your warranty. Rest assured that all air conditioning services are performed by a fully qualified HVAC service technician, and our workmanship comes with a 100% satisfaction guarantee. With ACG Service and Maintenance, you can enjoy climate-controlled comfort all year round.

Commercial maintenance

Commercial air conditioners require routine maintenance and specialist management in order to perform at their best. As a commercial premises manager, we understand that a properly functioning air conditioning system is essential to your day to day needs. If you're experiencing issues or a complete breakdown of your commercial air conditioning system, a professional commercial AC repairer is only a phone call away.

CG Service and Maintenance are committed to providing Sydney businesses and commercial building managers with high-quality AC repairs. Our skilled HVAC service technicians will work around the clock to meet the needs of our clients, performing on the spot repairs and routine maintenance for commercial air conditioning systems.

Each commercial system varies in type, size and operating requirements - so it is critical that you engage an experienced commercial HVAC repair and service team. ACG Service and Maintenance service and repair all brands and models of commercial air conditioners.

The friendly and experienced team of HVAC service technicians at ACG Service and Maintenance work on ALL brands of commercial air conditioning systems. We provide upfront and honest pricing, as well as professional advice on the economic considerations of repairing your existing system versus upgrading to a new commercial air conditioning system. Because commercial systems are built with long-term durability in mind, repairs are often the best way forward.

We have worked on all major brands of air conditioners, and our dedicated team have a wealth of experience within the industry. Rest assured that you will receive outstanding service and quality workmanship no matter which type of air conditioner or brand you own.

Prompt and professional

Like all mechanical goods, air conditioners should be serviced on a regular basis to ensure clean and efficient operation. ACG Service and Maintenance are your trusted servicing partner, and we provide a quick and professional air con service Sydney-wide. We recommend that servicing is carried out on a yearly basis for residential systems, whilst commercial systems should be serviced twice a year.

Each type of air conditioner has different servicing requirements, and as an ARC Tick

Scope of services



We source quality parts for all major brand air conditioners, and with fully qualified commercial air conditioning specialists working on your system you can be assured of a job well done. We have more than 15 years' experience in air conditioning for commercial premises, working in some of Sydney's largest pubs & clubs, retail stores, shopping centres, commercial offices, industrial complexes and government organisations. All repair services come with a 5-year parts and labour warranty for your peace of mind.



Avoid premature repairs with routine maintenance

Commercial air conditioning systems can fail for a number of reasons, but one of the most common is due to a lack of maintenance. Performing routine maintenance at regular intervals will help to reduce your risk of experiencing a breakdown, and will also:

- Maintain air quality
- Maximise energy efficiency and overall reliability
- Increase longevity of your commercial AC system
- Allow for more even cooling/heating

If you've noticed any strange smells or reduced performance, just give us a call and we'll be able to perform a maintenance check and repair if deemed necessary. We carry a range of spare parts to enable us to repair your system and have you back up and running with a minimum of fuss.





ACG clients

Our clients



jphurban



cobden
&hayson



Our partnerships and brands

We offer complete air conditioning and maintenance solutions through our key brands.



Sydney Children's Hospitals Foundation



ACG places family values and integrity as the cornerstone of our ethos which is why we support the Sydney Children's Hospitals Foundation.

Sydney Children's Hospitals Foundation has a vision to ensure that every child can access world-class medical care whenever they need it.

The Foundation funds The Children's Hospital at Westmead, Bear Cottage, the Newborn and Paediatric Emergency Transport Service, Kids Research and other vital children's services. It also invests in research that will change and save more lives in the future by discovering better ways to diagnose, treat or prevent childhood disease and injuries to help generations of children to come.

Last year The Children's Hospital at Westmead cared for 84,606 sick children and their families. Their family-focused multi-disciplinary teams supported 828,545 appointments through our outpatient service. They also supported 32,341 inpatient admissions, 13,964 theatre procedures and 59,299 emergency department presentations.

The success of the Sydney Children's Hospitals Foundation is only possible because of the ongoing support of the community and as a proud partner ACG will continue to offer our support now and into the future.

Get in touch with ACG

The Air Conditioning Guys are here to help you. Contact us today and speak to one of our friendly customer service representatives.

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